

## **QUESTIONS AND ANSWERS**

### **Furniture and Related Services**

#### **Project No. 12-38**

April 05, 2012

To: All Prospective Respondents

From: Houston Community College, Procurement Operations

Subject: Informational Letter #1 – The following questions were received in Procurement Operations within the time period specified in the solicitation document Request for Proposals for Furniture and Related Services, Project No. 12-38.

#### **Question #1:**

Can you please confirm that HCCS would prefer to have a contract utilized such as: TXMAS, US Communities or E&I?

#### **HCC Answer:**

HCC is interested in the obtaining the "best value", whether it be through the utilization of cooperative agreements or manufacturer's discounts.

#### **Question #2:**

Is it permissible to offer HCCS a firm discount off products for the 5 year period and not utilize a specific contract or purchasing agreement?

#### **HCC Answer:**

Yes.

#### **Question #3:**

The contract is for a 5 year period. Is HCCS expecting pricing to stay the same for that period of time?

#### **HCC Answer:**

While, HCC would like to have firm pricing throughout the term of the contract, we are open to pricing that is stable and predictable, while maintaining our market position.